

ORIGINAL

N.H.P.U.C. Case No. DE 10-188Exhibit No. 49Witness S. Eakberg

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NH Core Energy Efficiency Programs  
 NHPUC Docket No. DE 10-188  
 Summary

2011 Quarterly Report

**CORE NH Program Highlights**

(January 1 - December 31, 2011)

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
<b>RESIDENTIAL (nhsaves@home)</b>						
ENERGY STAR Homes	\$1,693,043	121%	48,954,708	367%	761	151%
NH Home Performance w/Energy Star	\$1,994,347	95%	11,924,830	120%	1,028	89%
Home Energy Assistance	\$2,509,501	97%	13,741,400	65%	980	117%
ENERGY STAR Lighting	\$1,244,391	114%	75,558,878	142%	340,265	140%
ENERGY STAR Appliances	\$1,050,484	98%	35,173,190	134%	20,792	127%
<b>TOTAL RESIDENTIAL</b>	<b>\$8,491,766</b>	<b>103%</b>	<b>185,353,006</b>	<b>150%</b>	<b>363,826</b>	<b>139%</b>
<b>COMMERCIAL &amp; INDUSTRIAL (nhsaves@work)</b>						
Small Business Energy Solutions	\$3,603,441	112%	148,748,182	131%	748	107%
Large Business Energy Solutions	\$3,229,592	105%	232,871,303	117%	244	115%
New Construction	\$2,237,976	105%	117,621,274	127%	166	96%
<b>TOTAL COMMERCIAL &amp; INDUSTRIAL</b>	<b>\$9,071,009</b>	<b>105%</b>	<b>499,240,759</b>	<b>123%</b>	<b>1,158</b>	<b>107%</b>
<b>TOTAL</b>	<b>\$17,562,775</b>	<b>104%</b>	<b>684,593,766</b>	<b>129%</b>	<b>364,984</b>	<b>139%</b>

nhsaves@home Energy Star Homes	Budget Goal (2011)	Thru 12/31/2011				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
National Grid	\$141,913	\$89,789	\$0	\$0	\$89,789	63.3%
NHEC	\$113,513	\$169,056	\$0	\$0	\$169,056	148.9%
PSNH	\$948,730	\$1,269,407	\$0	\$0	\$1,269,407	133.8%
Unitil	<u>\$198,679</u>	<u>\$164,791</u>	<u>\$0</u>	<u>\$0</u>	<u>\$164,791</u>	<u>82.9%</u>
<b>Total</b>	<b>\$1,402,835</b>	<b>\$1,693,043</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,693,043</b>	<b>120.7%</b>
<b>Program Participation</b>						
National Grid	50	13	0	0	13	26.0%
NHEC	37	52	0	0	52	140.5%
PSNH	378	637	0	0	637	168.5%
Unitil	<u>38</u>	<u>59</u>	<u>0</u>	<u>0</u>	<u>59</u>	<u>155.3%</u>
<b>Total</b>	<b>503</b>	<b>761</b>	<b>0</b>	<b>0</b>	<b>761</b>	<b>151.3%</b>
<b>Program Savings (Lifetime kWh)</b>						
National Grid	1,501,391	1,186,522	0	0	1,186,522	79.0%
NHEC	799,852	1,507,290	0	0	1,507,290	188.4%
PSNH	9,644,760	38,651,697	0	0	38,651,697	400.8%
Unitil	<u>1,401,902</u>	<u>7,609,199</u>	<u>0</u>	<u>0</u>	<u>7,609,199</u>	<u>542.8%</u>
<b>Total</b>	<b>13,347,905</b>	<b>48,954,708</b>	<b>0</b>	<b>0</b>	<b>48,954,708</b>	<b>366.8%</b>
<b>Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)</b>						
		<b>Actual</b>	<b>In Process</b>	<b>Prospective</b>	<b>Total</b>	
National Grid		15,500	0	0	15,500	
NHEC		2,180	0	0	2,180	
PSNH		379,731	0	0	379,731	
Unitil		<u>37,099</u>	<u>0</u>	<u>0</u>	<u>37,099</u>	
<b>Total</b>		<b>434,510</b>	<b>0</b>	<b>0</b>	<b>434,510</b>	

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.

Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

**Notes:**

National Grid's electric territory has seen a 22% drop in YTD building permits vs. 2010 and builders have put numerous projects on hold or cancelled.

PSNH's Lifetime kWh savings higher than planned due to apartment complex with EE Air Source Heat Pumps.

nhsaves@home NH Home Performance w/E	Budget Goal (2011)	Thru 12/31/2011			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
<b>Program Expenses (\$)</b>						
National Grid	\$102,510	\$96,452	\$0	\$0	\$96,452	94.1%
NHEC	\$127,844	\$52,132	\$0	\$0	\$52,132	40.8%
PSNH	\$1,626,394	\$1,621,079	\$0	\$0	\$1,621,079	99.7%
Unitil	<u>\$240,000</u>	<u>\$224,684</u>	<u>\$0</u>	<u>\$0</u>	<u>\$224,684</u>	<u>93.6%</u>
<b>Total</b>	<b>\$2,096,748</b>	<b>\$1,994,347</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,994,347</b>	<b>95.1%</b>
<b>Program Participation</b>						
National Grid	101	74	0	0	74	73.3%
NHEC	39	15	0	0	15	38.5%
PSNH	945	894	0	0	894	94.6%
Unitil	<u>65</u>	<u>45</u>	<u>0</u>	<u>0</u>	<u>45</u>	<u>69.2%</u>
<b>Total</b>	<b>1,150</b>	<b>1,028</b>	<b>0</b>	<b>0</b>	<b>1,028</b>	<b>89.4%</b>
<b>Program Savings (Lifetime kWh)</b>						
National Grid	2,652,330	1,590,210	0	0	1,590,210	60.0%
NHEC	2,398,242	1,283,805	0	0	1,283,805	53.5%
PSNH	4,396,643	8,407,993	0	0	8,407,993	191.2%
Unitil	<u>495,527</u>	<u>642,822</u>	<u>0</u>	<u>0</u>	<u>642,822</u>	<u>129.7%</u>
<b>Total</b>	<b>9,942,742</b>	<b>11,924,830</b>	<b>0</b>	<b>0</b>	<b>11,924,830</b>	<b>119.9%</b>
<b>Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)</b>						
National Grid		0	0	0	0	
NHEC		4,429	0	0	4,429	
PSNH		314,781	0	0	314,781	
Unitil		<u>39,566</u>	<u>0</u>	<u>0</u>	<u>39,566</u>	
<b>Total</b>		<b>358,775</b>	<b>0</b>	<b>0</b>	<b>358,775</b>	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

**Notes:**

Includes HES Fuel Neutral Pilot Projects for PSNH and Unitil.

NGRID: Internal reporting issues with HPw/ES and the savings number is not final.

Revised savings will be updated in the Performance Incentive Report.

10/10/10